

MEMBER SPOTLIGHT



Stephanie Mace

Home Mortgage Consultant
Wells Fargo Home Mortgage



Stephanie Mace serves as a Home Mortgage Consultant for Wells Fargo Home Mortgage. After 20 years in banking and management, she decided to transition to the sales side of business. She was seeking an opportunity to work with customers, helping them purchase a home or refinance an existing home. With Wells Fargo Bank, she can offer lending throughout the country for a person's real estate investments, including 1-4 family primary homes, vacation or investment properties. Wells Fargo's philosophy reflects her professional philosophy – offering exceptional customer service. Stephanie works with many clients to help determine what mortgage options work best, assisting them through the loan process, and answering questions and finding effective solutions. With government HARP programs, many homeowners are eligible to refinance even though their property value has declined. There is no better time to purchase a home and benefit from lower housing prices and record-low mortgage interest rates.

Stephanie has been a NJAWBO member for the past 14 years and initially joined because of the incredible energy of its members. She has been involved and networked with other organizations; however she believes that none have come close to the energy radiated through the NJAWBO meetings. Like most organizations, being engaged in the various activities or serving in leadership roles truly reaps the most benefits. Stephanie is a member of the Programming Committee and was elected as Vice President of Programming in 2010. In this role, she has enjoyed working with a team to plan events that she feels benefits the needs of the Bergen chapter's members, whether it is marketing, effective networking, or financing. She has found it to be a wonderful experience to execute events that have helped enrich her fellow NJAWBO members.

Bergen Chapter Membership Has New Rewards



Expand your networking reach in 2012: just a reminder that your networking opportunities now reach a bit farther and are a bit more affordable. Members of the Bergen chapter will be able to attend events sponsored by the Fort Lee Chamber of Commerce (www.fortleechamber.com) at their member prices and vice versa. This is the same reciprocal arrangement our chapter members enjoy with the Rockland Women's Business Network (www.rbwn.org) and the Gold Coast Chamber (www.goldcoastchamber.com). We encourage everyone to take advantage of this pricing consideration and branch out a bit more in the coming year. Please check these organizations' websites or ask to be put on their mailing lists so you stay up to date on their events.

The Bergen Chapter and Fort Lee Chamber of Commerce are kicking this program off with a joint event on January 26th! See the first page of the chapter newsletter for more information.